BioSpectrum
the business of Bio & Health Sciences
ASIA EDITION

DKSH and Baker Company partner to advance cell culture and microbiology research in Thailand

November 5, 2026 | News

To expand access to the Baker Ruskinn portfolio of precision-controlled environment technologies for researchers and laboratories



DKSH Business Unit Technology, a leading market expansion services provider in Asia and beyond, and The Baker Company, a global leader in controlled-environment solutions for cell culture and microbiology, have entered into an exclusive distribution agreement to bring the Baker Ruskinn portfolio of precision-controlled environment technologies to laboratories throughout Thailand.

Under the exclusive partnership, DKSH Thailand will provide comprehensive Market Expansion Services for Baker's portfolio, including marketing and sales, distribution and logistics, installation, technical service, and after-sales support. The collaboration will strengthen local access to advanced anaerobic chambers, hypoxia workstations, and related controlled-atmosphere technologies for laboratories operating in the pharmaceutical, biotechnology, clinical, and academic research sectors.

Baker Ruskinn solutions are recognised globally for enabling precise environmental control in microbiology, tissue culture, and cell culture applications. By enabling researchers to maintain defined oxygen conditions during cell culture, microbial cultivation, and sample handling, these technologies help minimise unintended oxygen exposure, support physiologically relevant experimental models, and enhance experimental consistency and reproducibility.

Leveraging DKSH Thailand's established scientific sales network, nationwide service infrastructure, and experienced technical specialists, The Baker Company will be able to strengthen its local presence and provide customers across Thailand with reliable access to its solutions, alongside responsive technical support throughout the product lifecycle.

This exclusive partnership reflects both companies' shared commitment to advancing scientific research and laboratory performance in Thailand. By combining Baker's innovative controlled-environment technologies with DKSH Thailand's market expertise and comprehensive service capabilities, the collaboration will help empower researchers with the tools and support needed to achieve reliable, high-quality scientific outcomes.