

DKSH, Topcon Healthcare and Medical Saigon Group partner to deploy advanced eye care technology across Vietnam

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DKSH Vietnam, Topcon Healthcare, and Medical Saigon Group signed a strategic cooperation agreement to establish a partnership aimed at enhancing eye care services in Vietnam through the deployment of advanced medical equipment and technology.



DKSH Business Unit Healthcare, a Strategic Healthcare Solutions Partner and leading provider of Market Expansion Services across Asia and beyond, joined forces with Topcon Healthcare and Medical Saigon Group at the signing ceremony in Tokyo. This tri-party partnership brings together Topcon Healthcare's cutting-edge medical technology, Medical Saigon Group's extensive clinical network, and DKSH's comprehensive market expansion expertise to elevate eye care standards across Vietnam.

This partnership addresses Vietnam's growing eye care needs, including rising prevalence of refractive errors and age-related conditions. Under the agreement, Medical Saigon Group commits to prioritizing Topcon Healthcare's medical equipment and services for use in its existing hospital and clinic network as well as future new sites. The collaboration enables deployment of Topcon Healthcare's integrated technology ecosystem featuring advanced diagnostic equipment, sophisticated hardware and software solutions, AI-powered solutions for early disease detection, and state-of-the-art surgical systems to enhance treatment precision and safety.

As the strategic enabler of this partnership, DKSH Healthcare ensures not only precise supply and installation of equipment but also provides technical training, know-how transfer, and ongoing maintenance in accordance with global standards. This comprehensive approach ensures Medical Saigon Group's technology infrastructure remains stable and effective, empowering healthcare professionals to deliver international-standard eye care to Vietnamese patients.

Leo Nagatake, Managing Director, Topcon Healthcare SEA, commented: "This partnership reflects our commitment to the Vietnamese market and confidence in Medical Saigon Group's vision. Together, we will ensure healthcare professionals have access to cutting-edge technology that delivers optimal patient outcomes."

Huynh Le Duc, Group Chief Executive Officer of Medical Saigon Group, shared: "Our core objective is not merely to own the newest technologies, but to engineer a seamless, intelligent, and patient-centric eye care pathway. This strategic collaboration with Topcon Healthcare and DKSH Vietnam is a decisive step toward realizing our vision of a 'Smart Hospital'

model, where cutting-edge technology and the profound expertise of our medical team synergize to produce superior treatment outcomes."

Sharing about this partnership, Ankur Pandey, Vice President, Business Unit Healthcare, DKSH Vietnam, said: "We are honored to partner with Topcon Healthcare and Medical Saigon Group in advancing healthcare for all in Vietnam. This collaboration demonstrates how bringing together global innovation and local expertise can expand access to quality eye care for Vietnamese patients across the country."