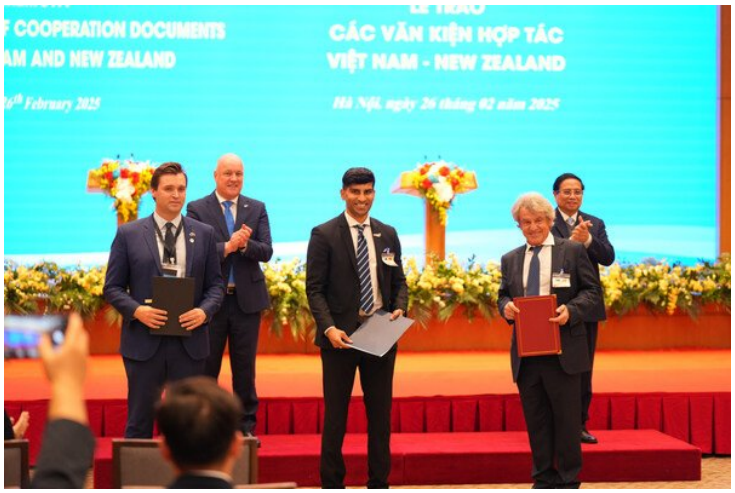
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ASIA EDITION

New Zealand's Orion Health expands Vietnam footprint through key partnerships

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Ensuring the very best in New Zealand made health technology is on offer for Vietnamese patients and clinicians



A signing ceremony with New Zealand Prime Minister Christopher Luxon and Franco-Vietnamese (FV) Hospital Group in Ho Chi Minh City, Vietnam recently marked the first milestone in preparation for the launch of ambitious Kiwi health tech innovation firm McCrae Hospitals, as well as Orion Health's ongoing commitment to the region.

McCrae Hospitals is a fully Kiwi owned spinoff from Orion Health, the global New Zealand health technology firm recently acquired by Healwell AI. Both companies were founded by Ian McCrae and have agreed to work closely into the future across South-East Asia, ensuring the very best in New Zealand made health technology is on offer for Vietnamese patients and clinicians.

McCrae Hospitals CEO Niru Rajakumar said, "The partnership agreement between FV Hospital and McCrae Hospitals, which becomes the new owner of the Hospital Information Systems (HIS) technology developed in New Zealand by Orion Health, is the launchpad for the next generation of hospital systems in South-East Asia."

The agreement builds on strong foundations in the region previously championed by Orion Health. The two leading Kiwi firms will continue to work closely, with an announcement in January that existing customer Franco-Vietnamese (FV) Hospital will expand on its HIS with a new Orion Health Patient Portal (Virtuoso) designed to enhance care for over 770,000 patients and support more than 1,000 clinicians.

Set to go live this year, the patient portal will seamlessly integrate with FV's systems, building on the HIS by enabling patients to manage their own health digitally and empowering patients to take control of their health.

Prime Minister Luxon said "New Zealand's HealthTech sector has evolved into a robust industry, now valued at NZ$2.1 billion according to the recent TIN200 report. This significant Kiwi technology project brings together the leading health care organisations from both countries and reinforces New Zealand's commitment to strong, productive relationships in Viet Nam and South-East Asia and is aligned with our collaborative approaches to improving accessibility to equitable healthcare."

McCrae Hospitals customers will be supported by Asia Sales Director Timothy Kim, based in Vietnam and previously of Orion Health, a cross-functional team in New Zealand, and a team of 35 based in Thailand form the heart of McCrae Hospitals research and development centre.