

Duopharma Biotech to distribute Owen Mumford's medical devices in Asia

05 March 2024 | News

To distribute a range of diabetes and eye care devices in Malaysia, Singapore and Brunei

Duopharma Biotech Berhad via its subsidiary Duopharma Marketing Sdn Bhd has signed an Exclusive Distributorship Agreement with Owen Mumford Sdn Bhd, a Malaysian subsidiary of UK-based medical device company Owen Mumford for the distribution of medical devices in Malaysia, Singapore and Brunei.

As part of the inaugural agreement, Duopharma Biotech will distribute a range of diabetes care and eye care products, namely the Unifine Pentips and Unifine Pentips Plus insulin pen needles; Unistik 3 and Unilet Excelite lancets; as well as the Autodrop eye drop guide, to government and private healthcare facilities, other patient care facilities and retail outlets, with potential expansion of the range of products distributed.

The prevalence of diabetes among Malaysian adults has grown from 11.2% in 2011 to 18.3% in 2019, with the disease expected to affect 7 million Malaysian adults by 2025 at a prevalence of 31.3%.

Founded in 1952 in the United Kingdom, Owen Mumford is a pioneer in medical design innovation that revolutionised diabetes care with the first injector pen, and currently has a wide product portfolio covering diabetes care, blood and patient specimen collection, point of care testing, neuropathy screening, ophthalmology care and sexual healthcare.

"Since Owen Mumford Malaysia began operations in 2015, we have focused on elevating healthcare through engagement with patients and healthcare professionals and tailoring medical devices to meet their needs, besides conducting ongoing education to ensure the correct usage of devices for optimal healthcare outcomes. With nearly RM100 million invested into our manufacturing facilities, operations and programmes in Malaysia since 2015, we aspire to continue serving as a source of advanced medical solutions in the country as well as the surrounding Asian region," said Shirley Loh, Regional Managing Director, Owen Mumford Sdn Bhd.