

## Job Alert: Head of Pharma Tech at GSK, South Korea

22 July 2021 | News | By Ankit Kankar

**Work closely with the business and pharma tech function line to develop and deliver Tech-enabled commercial values to Korea and/or GCI & Global.**



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The Head of Korea Pharma Tech is based out of Seoul, reporting to the Head of GCI Pharma Tech.

#### **Job Purpose**

– **To lead the Korea Pharma Tech team** to ensure that Korea Pharmaceuticals business has the right Tech products & services in place to drive up business growth and engagement, specifically digitizing & simplifying existing commercial models & processes Driving new commercial models through technology and innovation Exploring fit-for-purpose disruptive innovations.

– **Be the single point of contact for tech** for Korea pharma business for any tech products and services

– **To strategically prioritize the tech demands and drive execution.** Ensures the right level of oversight is in place to ensure: priorities and roadmaps are signed off in agreement with the business; solutions and services meet a high standard of governance and compliance with minimal risk exposure; and, problems are escalated and resolved efficiently.

- Effectively influence Korea pharma senior leaders and manage expectations
- To consult with the business, adding value through innovative uses of Technology

## **Responsibilities**

- **Business Relationship Management:** Working with the business leadership team to develop and deliver Tech strategies, products, and services that drive the key business growth and simplification strategies.
- **Tech Products Delivery:** Ensure the effective delivery of Tech products, with appropriate processes and controls, to deliver against timelines, quality, and cost. Manage the matrix effectively, build strong relationships, and influence key stakeholders
- **Innovative uses of Technology**
  - Research best practices and technologies from outside GSK, share conclusions, and make recommendations to incorporate this best practice into business thinking and practice
  - Generate stretching, challenging ideas that move the business agenda forwards through innovative Technology
  - Articulate and promote how Tech adds value to the business
- **Quality, Risk & Compliance:** Accountable for ensuring all tech products supporting the business are compliant with internal GSK security, risk management policies and practices, external regulatory and statutory requirements e.g. GxP, SARBOX and that Tech continuity plans are in place for all business- critical applications
- **Tech Service Management:** Accountable for ensuring the right services levels are in place and maintained in line with business needs and the appropriate responses made to Voice of the Process (VOP) and Voice of the Customer (VOC)
- **People Management:** Accountable for line managing and developing staff within the Korea Pharma Tech team and ensure ongoing succession planning is in place and develop deep Tech expertise in-house.

## **Line Management**

- Management of 1-2 direct reports

## **Requirements**

- Track record in successful Technology strategy development, commercial tech product design, and deployment
- Success in delivering commercial impact through technology, digital, and innovation
- Experience in tech strategic vendor management
- Excellent relationship management, strong influencing and communication skills at senior level
- Deep commercial tech knowledge and a deep understanding of commercial processes
- Pharma experience is preferred but not must-to-have

## **Specialized Knowledge**

breadth & depth across disciplines or functions; expertise in the field required

- Business and commercial knowledge – demonstrated a deep understanding of front-facing commercial operations and processes in Korea
- Strong capability and solid experiences to develop effective Tech strategy/products and digital & innovative technologies to directly drive up sales and profits
- Strong Innovative Thinking and Leading People behavioral capabilities
- Experienced matrix manager
- Solid Experiences in Digital / Data / Analytic demand analysis and delivery

## **Educational Background**

- Bachelor's degree in Information Technology or related technical area
- M.S Computer Science and/or MBA preferred

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