

Job alert: General Manager at Moderna, Japan

01 July 2021 | News

Individual will develop and execute a strategy designed for delivering the most powerful technology for humanity, mRNA products, to address unmet medical needs in Japan.



[Apply Now!](#)

Moderna Inc. is seeking its first GM in Japan to build and lead this new entity - the first Moderna subsidiary in Asia.

Here's What You'll Do

- Represent and assume fiduciary and legal and regulatory responsibilities
- Build Japan organization with key functions to manage existing revenue from day1 and future business growth
- Be responsible for the overall management of the company, including P&L and maximize company's profitable growth
- Develop strategic direction and commercial leadership on pipeline drugs for Japan
- Be the thought leader and leverage an extensive network to grow the business
- Attract, retain and develop talent to ensure sustainable growth by positioning Moderna as a preferred employer
- Build and establish a performance-driven team and collaborative culture. Energize and engage teams around the purpose and strategy of the business
- Build and manage strategic partnerships with key customers across the spectrum: government, patient group, KOL, enterprises, and entrepreneurs etc.
- Manage strategic global partnerships including Takeda for COVID-19 manufacturer
- Influence internal stakeholders regarding matters of significance, including calculated risk-taking opportunities
- Manage COVID-19 Vaccine supply by managing Japan government expectation and Takeda as a manufacturer
- Educate critical stakeholders and shape the regulatory environment for smooth approvals of mRNA therapy products

Here's What You'll Bring To The Table

- An advanced degree in business management, economics, finance or life sciences-related disciplines (e.g. medical, pharmacy, biology, chemistry)
- A seasoned business leader with significant executive presence and a demonstrated ability to grow business and drive operational rigor
- At least five years of demonstrated general management or commercial leadership experience leading diverse companies at MNCs within the Pharma industry
- Entrepreneurial spirit, ability to operate successfully in a start-up
- Strong leadership with an excellent reputation in the market
- Presentable, convincing with strong communication skills, fluent in Japanese and English in both speaking and writing
- Working experience for an international Biotech company is a plus

The following competencies are critical to succeed at Moderna, Inc. in the long-term:

Foresight: Solves problems by thinking ahead, reframing the issue, and quickly cutting through the complexity to the critical success levers. Seeks win-win, nuanced solutions that enable big picture thinking with a focus on the details. Put customers always in the centre of the business

- Simplify Complex Problems
- Develop Creative Solutions
- Thinking Dexterity

Resilience: Takes ownership in overcoming setbacks and failure, guided by integrity and a deep sense of purpose, enabled by sustainable energy and optimism

- Ownership Mindset
- Purpose and Integrity
- Persist and Sustain Energy

Adaptability: Builds strong interpersonal connection through authenticity and empathy while demonstrating the ability to transform themselves over time

- Authenticity
- Empathy
- Flex and Transform

[Apply Now!](#)