BioSpectrum
the business of Bio & Health Sciences
ASIA EDITION

Job alert: General Manager at Moderna, Japan

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Individual will develop and execute a strategy designed for delivering the most powerful technology for humanity, mRNA products, to address unmet medical needs in Japan.

Apply Now!

Moderna Inc. is seeking its first GM in Japan to build and lead this new entity - the first Moderna subsidiary in Asia.

Here's What You'll Do

- Represent and assume fiduciary and legal and regulatory responsibilities
- Build Japan organization with key functions to manage existing revenue from day1 and future business growth
- Be responsible for the overall management of the company, including P&L and maximize company's profitable growth
- Develop strategic direction and commercial leadership on pipeline drugs for Japan
- Be the thought leader and leverage an extensive network to grow the business
- Attract, retain and develop talent to ensure sustainable growth by positioning Moderna as a preferred employer
- Build and establish a performance-driven team and collaborative culture. Energize and engage teams around the purpose and strategy of the business
- Build and manage strategic partnerships with key customers across the spectrum: government, patient group, KOL, enterprises, and entrepreneurs etc.
- Manage strategic global partnerships including Takeda for COVID-19 manufacturer
- Influence internal stakeholders regarding matters of significance, including calculated risk-taking opportunities
- Manage COVID-19 Vaccine supply by managing Japan government expectation and Takeda as a manufacturer
- Educate critical stakeholders and shape the regulatory environment for smooth approvals of mRNA therapy products

Here's What You'll Bring To The Table

- An advanced degree in business management, economics, finance or life sciences-related disciplines (e.g. medical, pharmacy, biology, chemistry)
- A seasoned business leader with significant executive presence and a demonstrated ability to grow business and drive operational rigor
- At least five years of demonstrated general management or commercial leadership experience leading diverse companies at MNCs within the Pharma industry
- Entrepreneurial spirit, ability to operate successfully in a start-up
- Strong leadership with an excellent reputation in the market
- Presentable, convincing with strong communication skills, fluent in Japanese and English in both speaking and writing
- Working experience for an international Biotech company is a plus

The following competencies are critical to succeed at Moderna, Inc. in the long-term:

Foresight: Solves problems by thinking ahead, reframing the issue, and quickly cutting through the complexity to the critical success levers. Seeks win-win, nuanced solutions that enable big picture thinking with a focus on the details. Put customers always in the centre of the business

- Simplify Complex Problems
- Develop Creative Solutions
- Thinking Dexterity

Resilience: Takes ownership in overcoming setbacks and failure, guided by integrity and a deep sense of purpose, enabled by sustainable energy and optimism

- Ownership Mindset
- Purpose and Integrity
- Persist and Sustain Energy

Adaptability: Builds strong interpersonal connection through authenticity and empathy while demonstrating the ability to transform themselves over time

- Authenticity
- Empathy
- Flex and Transform

Apply Now!