

Ansell, Ramsay enter global purchasing agreement

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Singapore: Australia-based healthcare safety solutions provider, Ansell, entered into a multi-year purchasing agreement with Ramsay Health Care, one of the largest private hospital groups in Australia and abroad.

The three year agreement appoints Ansell as the preferred supplier for surgical gloves and healthcare safety solutions (Ansell Sandel Medical Solutions). Ansell will supply all hospitals and day surgery facilities Ramsay operates across Australia, and possibly Ramsay's facilities in the United Kingdom, France and Indonesia.

Bill Porter, Group Procurement Manager of Ramsay Health Care, said, "This new agreement initially provides best in market pricing in any country Ramsay operates in, and will ultimately lead to a Global parity pricing structure across the Group where all Ramsay hospitals will pay a regionally competitive price no matter what country they are in. Ansell is one of the first companies to recognise Ramsay's Global footprint and the potential to grow their business as Ramsay expands into other markets."

"We are very excited about this agreement with Ramsay Health Care group," said Anthony Lopez, President and General Manager of Ansell's Medical Solutions Global Business. "We are pleased to continue our long standing partnership with Ramsay, and consider the agreement a terrific opportunity to showcase Ansell's ability to leverage its product leadership and global operational capacity to serve the needs of global customers in multiple healthcare segments."