

## WeDoctor and Fullerton Health enter strategic partnership

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**Partnership to fully integrate online and offline healthcare services in the region by combining the complementary strengths of the two partners**



**Singapore** - Fullerton Healthcare Corporation Limited, a leading vertically integrated healthcare platform in the Asia Pacific region, and We Doctor Holdings Limited, China's leading technology-enabled healthcare solutions platform, signed a Memorandum of Understanding to jointly develop a new technology-enabled Health Management Organization platform for Asia, aiming to fully integrate online and offline healthcare services in the region and harness the synergies generated by combining the complementary strengths of the two partners.

Leveraging Fullerton Health's healthcare management expertise and extensive network of healthcare facilities and providers across Asia Pacific, together with WeDoctor's innovative healthcare technology solutions, the new HMO platform will provide WeDoctor's approximately 160 million registered users in China with access to Fullerton Health's extensive network of over 500 healthcare facilities and over 8,000 network healthcare providers. Furthermore, powered by WeDoctor's innovative healthcare technology solutions, Fullerton Health will broaden its patients' access to expert medical care with doctors fully accessible to provide and support online consultations across the eight markets which Fullerton Health serves.

In China, the collaboration will also set up and operate primary care and specialist outpatient healthcare facilities, as well as further develop the corporate healthcare services market through the establishment of onsite medical centers for business across China. The corporate healthcare services market is a strategic priority for both Fullerton Health and WeDoctor, and the partnership will be able to combine Fullerton Health's extensive knowledge and corporate customer base from its international operations across Asia Pacific and WeDoctor's innovative smart clinic solution to jointly provide efficient and accessible healthcare services for corporate clients and their employees.

Jeff Chen, Chief Strategy Officer of WeDoctor, said, "We embrace the strategic cooperation with Fullerton Health with excitement. In line with WeDoctor's international growth strategy, the alliance with Fullerton Health will extend our reach and facilitate our development in Asia. The collaboration will also give WeDoctor immediate access to Fullerton Health's substantial patient base, further deepening WeDoctor's reach beyond China. The new HMO platform, maximizing the opportunities arising from China's rapidly growing outbound medical tourism that is estimated to total US\$10 billion annually,

will give ease to our users in having direct and instant access to a comprehensive network of world-class doctors and healthcare providers via Fullerton Health's footprint in Asia. We look forward to a fruitful partnership with Fullerton Health to establish a comprehensive HMO platform across Asia Pacific."