

Fluence Analytics announces partnership with Nihon Rufuto

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Nihon Rufuto now sole distributor to Japan for Fluence Analytics' ARGEN—an instrument for aggregation and stability analysis in biotech and a range of other applications.



Fluence Analytics, a manufacturer of industrial and laboratory analytics products has announced that it has signed a distribution agreement with Nihon Rufuto, a Japanese company specializing in the import and domestic sales of scientific instruments.

Nihon Rufuto will introduce market and distribute ARGEN throughout Japan. ARGEN is a static light scattering instrument that yields realtime measurements on the stability of therapeutic proteins and peptides and the quality of natural and synthetic polymers.

The partnership combines ARGEN's unique technology and the value it delivers to the biopharmaceutical development process with Nihon Rufuto's presence and expertise in the rapidly expanding Japanese biotech market. Nihon Rufuto is scheduled to showcase an ARGEN system during InterPhex Japan in Tokyo on June 27-29, 2018.

"We are excited about this new partnership enabling us to expand into another major market," says Alex Reed, CEO of Fluence Analytics. "Working with Nihon Rufuto gives us access to Japan's diverse range of advanced industries, including polymers and biopharmaceuticals, where our products will help scientists and engineers save time while developing better, safer products."